## Memorandum of Understanding: UMP-Heitech Padu Berhad

## Text of the Vice Chancellor

## Subang Jaya (7 October 2016)

Yang Hormat Dato' Sri Mohd Hilmey Mohd Taib, Chairman, HeiTech Padu Berhad

Yang Berbahagia En. Harris Ismail, President & Group Chief Executive Officer, HeiTech Padu Berhad

Chief Executive Officers of HeiTech Padu Berhad subsidiaries

Ladies & gentlemen,

Assalamualaikum and Good morning!

On behalf of Universiti Malaysia Pahang, it is truly a pleasure and privilege to be here with HeiTech Padu Berhad, Malaysia's leading ICT players with over two decades of experience and innovation.

Ladies and gentlemen,

The world's most prosperous and advanced economies are "innovationdriven". The countries have a strong innovation ecosystem that are built on a foundation of close relationship between public and private sectors.

University and industry have been collaborating since long ago, but the rise of global knowledge economy has intensified the need for strategic partnership that go beyond traditional relationship of contract research and consultancy work.

As we all know, today presents an opportunity for public and private sector to explore on how we can strengthen our innovation ecosystems by working together – specifically on:-

- 1. Industrial link;
- 2. Academia;
- 3. Joint Research & Development;
- 4. Commercialisation of Research & Development; and
- 5. Technopreneurship

Ladies and gentlemen,

We began our journey approximately 14 years ago when UMP was established on 16<sup>th</sup> February 2002 by the Government of Malaysia. UMP was set up as a competency based technical university which specialises in the field of engineering and technology.

As of now, we have a number of 9 faculties specialising in engineering and technology, 6 Centres of Excellence, 707 academic staff with 57% of them, 406, are PhD holders, and almost 400 Intellectual Properties including patents. The significant increase of PhD holders and Intellectual Properties at UMP these past few years indicate our commitment in providing the best talent and resources to work not only with our students but also industries.

With regards to research conducted, UMP focus on applied research and industrial projects not only to produce competent engineers but also to expose UMP researchers and students to the latest research and development activities in the industries.

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Ladies and gentlemen,

Every first quarter of the year, with the aim to nurture and encourage innovation among staff and students, UMP organise Creation, Innovation, Technology and Research Exposition (CITREX) which gather, acknowledge and reward the latest technologies developed in UMP. CITREX 2016 which was held earlier this year recorded participation of 312 inventions from UMP's staff and students.

We position CITREX as part of our pool of inventions for industries to benefit from. I can assure that you will be impressed with both the technical expertise and the degree of professionalism that our pool of inventors displays.

UMP is also establishing our own incubator and accelerator space, namely Industrial Technology Engineering Creativity Space (ITECS) in 20 acres land in our Pekan campus, which will function as a platform for Industry-Academia-Government in developing and commercialising industry-driven technology.

The objective is very much clear, we are committed in translating our research outcomes into real industrial solution via development of innovation and technopreneurial culture.

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Ladies and gentlemen,

"Alone we are smart, together we are brilliant".

Today we bear witness to the signing of a Memorandum of Understanding between UMP and HeiTech Padu Berhad. The ultimate goal of the MoU is to strengthen the collaboration of both parties in joint research and technology commercialisation.

According to the MoU, HeiTech Padu will carry out assessments on selected UMP's technologies and products for market validation, which would be considered to be included in HeiTech's product portfolio and business of its subsidiaries to be either jointly developed for further enhancement, commercialised or other collaboration which can be explored further.

UMP will facilitate HeiTech Padu in identifying potential strategic technologies and research area of which both parties can work collaboratively.

HeiTech Padu and UMP also agree to explore potential opportunity in technopreneurship via commercialisation of technology from UMP.

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Ladies and gentlemen,

I am at the end of my speech. I wish to thank HeiTech Padu for graciously hosting the ceremony today and working with us through this collaboration. UMP is determined and looks forward to much fruitful engagement with HeiTech Padu in the busy years ahead.

Quoting Henry Ford,

"Coming together is a beginning; keeping together is progress; working together is success."

Thank you.