

Key Drivers for Adopting Design-Build in Public Construction Projects: Malaysian Perspective

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Abstract: Design-build (D-B) had been applied in many advanced countries because the delivery method improves construction project success. While several megaprojects in Malaysia have adopted D-B, it is still uncommon in the local construction industry. Therefore, understanding the key drivers that are affecting the acceptance or rejection of D-B is crucial. However, that information is lacking in the existing body of knowledge. Thus, this research addresses that issue by identifying the key drivers for adopting D-B in the Malaysian construction sector from the standpoint of the core project parties (e.g., project clients, consultants and contractors). Questionnaire survey data from 111 professionals with D-B experience were analysed using inferential statistics, including *t*-test and analysis of variance (ANOVA). The outcome shows that the key drivers for industry practitioner in Malaysia for adopting D-B are: (1) "Maximise the use of resources between project team members", (2) "Sharing of expertise (design and technical) with project team members", (3) "Well-organised project team structure", (4) "High success rate" and (5) "Dispute prevention during the construction stage". Also, there are no significant differences found in the drivers between different geographical regions and project parties. Based on the investigations, this study adds to the current assortment of information in capturing the key drivers and providing an in-depth understanding of the underlying components for adopting D-B in Malaysia. Researchers and industry practitioners can use the findings to enhance the level of D-B adoption strategically.

Keywords: Construction industry, Design-build, Drivers, Developing countries, Public projects

INTRODUCTION

The construction industry assumes a critical job in the nation's gross domestic product (GDP), financial action, government income, private venture and employment. According to Khan, Liew and Ghazali (2014), construction industries play an important role in generating a positive economy for Malaysia. They also reported that there is a strong relationship between the construction industry and economic growth in Malaysia. As a 2018 annual report by the Department of Statistic Malaysia, the value of gross output in 2017 registered a yearly growth rate of 7.2% to MYR204.4 billion as compared to 2015, MYR177.9 billion. Likewise, successful construction projects can spike economic development and improvement, while a failure can set a nation's advancement back for many years (Merrow, 2011; Ofori, 2018). However, construction projects are defying negative

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outcomes due to various reasons, including lack of planning and scheduling, lack of communication between parties, inefficient decision-making processes, inside regulatory techniques and administrative procedures and bureaucracy within project organisations (Levin, 2016). Accurately construction projects depend on the incorporated exertion of several hierarchically linked parties (e.g., architects, engineers, surveyors, general contractors, subcontractors and suppliers). These parties generally maintained autonomous relationships with discrete objectives and goals in accordance to board styles and standard operating procedures (Gudienė et al., 2013). Also, given the fragmented nature of construction, communication and coordination problems are quite common and can impact project performance and productivity (Chen et al., 2012).

Similar to other developing countries, the Malaysian construction industry is facing many issues, namely fragmentation, complexity, dynamism and lack of standardisation, which demands a more integrated approach (Hwang and Lim, 2013). Specifically, contractors are facing a lack of awareness of site staff, insufficient skilled personnel and insufficient time. The issues related to mindfulness and abilities of staff are essential ones in the case recognisable proof procedure (Hashim et al., 2015). Also, construction staffs are relied upon to completely carry-out the contract arrangements and furthermore, they are also burdened with a heavy workload and this contributes to the slow development in the Malaysian construction industry (Jaafar and Nuruddin, 2012). A prior study suggests that these issues are occurring due to improper selection of appropriate procurement methods caused a high tendency for project delay, cost overrun, poor work quality and diminishing the robustness and cohesion of the project's team spirit in the Malaysian construction industry (Khairulzan and Nabilah, 2015). Hence, it is essential to identify suitable procurement methods to facilitate the integration of the numerous stakeholders of construction projects.

A recent study identified that project integration could directly improve construction project performance (Demirkesen and Ozorhon, 2017). Amidst the improvement in construction project, Design-Build (D-B) allows for a single entity to comprise of a team or consortium to simplify construction tasks by providing project owners having a contractual relationship for both the design and construction as a single entity (Brahmah, 2014; Demirkesen and Ozorhon, 2017). Generally, D-B, as an alternative procurement method, can overcome the incompleteness of Design-Bid-Build (D-B-B) in delivering construction projects. Numerous studies have concurred that D-B can deliver fast track and highly complex projects (Yongqiang, Xingyu and Ning, 2013; Khan, 2014). Also, construction projects are adopting D-B due to several reasons, including the adoption of innovative procurement approaches in the public sector projects (Kinkel and Som, 2010; Hassanien and Dale, 2012) with better communication between project parties that results in higher project success (Chatterjee, 2012; Salim and Sulaiman, 2013). Moreover, large megaprojects in Malaysia have adopted D-B, including the Petronas Twin Towers (KLCC), Kuala Lumpur International Airport (KLIA), Malaysia North-South Highway, and Penang Bridge (Jaafar and Nuruddin, 2012; Gomez and Gambo, 2016). Thus, other project stakeholders are also considering the adoption of D-B in their construction projects.

However, improper selection of construction procurement approaches commonly contributes to project failure (Chan et al., 2016). In other words, the criteria for selecting different procurement strategies may be country-specific and to believe that the circumstances are similar may be a recipe for failure.

For instance, the uprising structures plan complexity, the demand for progressively proficient financial management, the need to reduce design and development time durations and the growing burden of contract administration have placed added pressure and demand on clients to find alternative ways to the traditional method of procurement (Khoshgoftar, Bakar and Osman, 2010). Also, while prior studies provide useful insights into the implementation of D-B in both theory and practice, but projects may not select the D-B method given the project parties, due to the refusal of the client, consultant and/or contractor (Palaneeswaran and Kumaraswamy, 2000). In Singapore, Ofori (2018) showed that the important D-B drivers for adopting new and existing buildings are returning on investments, local and overseas competitions, lesser work variations and marketing/branding motive. Furthermore, the most important drivers of large D-B construction projects in Vietnam are better pricing, early involvement from construction parties and better construction waste planning (Le-Hoai, Lee and Nguyen, 2013). In other words, having a better understanding of the drivers for adopting D-B (hereafter DBDs) can play a vital role in promoting the broader adoption of D-B in developing countries (Darko et al., 2017a). Therefore, understanding the DBDs that influence the project parties' decision to accept or decline D-B is crucial.

Accordingly, the objective of this study is to identify the key drivers for adopting D-B in the Malaysian construction industry. To achieve this objective, this paper addresses the research questions related to what are the attributes of the main drivers for D-B adoption. The authors answer the questions by analysing a set of questionnaire survey data collected from industry practitioners using descriptive statistics, normalisation method, one-way analysis of variance (ANOVA) and factor analysis. As such, this research enhances D-B in several ways. First, the study provides an understanding of the relevant drivers for D-B adoption, which is necessary for guiding the D-B adoption decision making of key project parties. Also, the research findings can assist industry practitioners and researchers create promotion strategies that encourage the widespread adoption of D-B to achieve high buildability construction projects. In other words, the contributions and impact of this study will, therefore, allow project practitioners to make informed decisions when deciding between adopting or rejecting the adoption of D-B for their construction projects.

LITERATURE REVIEW

Drivers for Adopting D-B

Procurement selection has received significant attention from researchers in recent years for developed countries such as the United Kingdom (UK) and the United States (US) (Aljohani, 2017). D-B adoption in the UK construction industry is more than 43% compared to other methods of procurement (Rowlinson and McDermott, 2013). For the US, D-B has experienced rapid growth from less than 10% in the 1980s to 23% by 1990 and further increased to more than 30% and 48% in 2000 and 2018, respectively (DBIA [Design Build Institute of America], 2018). Interestingly, both countries share similar motivating drivers for adopting D-B, which is to avoid delays, reduce costly claims, avoid litigations, single-point responsibility, avoid design discrepancies and lower construction risks (Choudhry et al., 2017).

Most Asian countries, such as China, Vietnam, Indonesia and Singapore, have adopted D-B into public sector projects (Le-Hoai, Lee and Lee, 2008; Smith, 2014; Marzuki et al., 2019). However, in Japan, D-B is predominantly applied in both public and private sector projects due to the high capability of D-B contractors in providing full design and construction services as well as acquiring a risk-taking attitude of large and complex construction projects (Ando, 2011; Saito, 2015; Ando, 2016). Before the year 2000, the adoption of D-B in China starts with on an ad-hoc basis (Lam, Chan and Chan, 2008). Since then, the D-B procurement method has been accepted by most construction industry practitioners in the past three years (Chan et al., 2016). The game-changer for D-B implementation in China resulted from the success of projects such as 10 Airport Core Program Projects, Tsing Ma Bridge, Kap Shui Mun Bridge and Ma Wan Viaducts (Lam, Chan and Chan, 2008).

Also, other drivers for adopting D-B include the sharing of expertise, risk transfer, good company portfolio, reduced communication barriers, minimised disputes and competitive project pricing for clients (Chan et al., 2016; Moza and Paul, 2018). A summary of the main drivers for adopting D-B from the existing literature is shown in Table 1. All the reference above is based on the sequence in the bibliography. While the exhibit shows there are 16 main drivers, it also shows that different drivers are motivating project stakeholders in adopting D-B in different nations. Specifically, predicting the drivers for adopting D-B in a country is difficult due to the placement of different project risks and allocation of responsibilities on construction project parties (Gibb and Isack, 2003). Therefore, as shown in Figure 1, a theoretical framework is proposed based on the relationship between low D-B adoption, identification of the key D-B drivers and eventually, to ensure better adoption of D-B for the successful construction projects.

Table 1. Drivers for Adopting D-B

Code	D-B Drivers	Source
DBD_1	Maximise the use of resources between project team members	Lam and Wong (2009), Cheung, Wong and Lam (2012), Mao et al. (2015), Bagaya and Song (2016), Khairuddin (2016), Osei-Kyei and Chan (2017) and Moza and Paul (2018)
DBD_2	Share expertise (design and technical) with project team members	Ling and Kerh (2004), Le-Hoai, Lee and Lee, (2008), Hassanien and Dale (2012), Wong et al. (2014), Bagaya and Song (2016), Khairuddin (2016) and Lamont (2016)
DBD_3	Greater responsibility for contractors to communicate with other team members	Hwang and Lim (2013), Gudiené et al. (2013), Osborne (2015), Bagaya and Song (2016) and Osei-Kyei and Chan (2017)
DBD_4	Dispute prevention during the construction stage	Nitithamyong and Tan (2007), Ling and Leong (2012), Lam, Chan and Chan (2006), Osborne (2015), Behr (2017) and Moza and Paul (2018)
DBD_5	Interest in the design-build approach	Chen et al. (2012), Gudiené et al. (2013), Akintoye (2014), Li et al. (2014), Hidenori (1995) and Osei-Kyei and Chan (2017)

(Continued on next page)

Table 1. Continued

Code	D-B Drivers	Source
DBD_6	Greater allocation of risks to contractors	Ling and Kerh (2004), Nitiithamyong and Tan (2007), Lam, Chan and Chan (2006), Osborne (2015), Bagaya and Song (2016) and Moza and Paul (2018)
DBD_7	High success rate	Songer and Molenaar (2007), Ling and Kerh (2004), Chan et al. (2010), Hwang and Lim (2013), Bogus, Migliaccio and Jin (2013), Lam, Chan and Chan (2008), Khairuddin (2016), Aljohani (2017), Osei-Kyei and Chan (2017) and Ofori (2018)
DBD_8	Reduce works variations	Chan and Yu (2005), Bogus et al. (2013), Gudiené et al. (2013), Hassanien and Dale (2012), Ling and Leong (2012), Kerzner (2014), Khalfan et al. (2014), Osei-Kyei and Chan (2017) and Durdyev and Hosseini (2020)
DBD_9	Improve tendering procedures	Moore and Dainty (2001), Ling and Kerh (2004), Hamzah et al. (2011), Wall (1993), Khairulzan and Nabilah (2015), Behr (2017) and Durdyev and Hosseini (2020)
DBD_10	Better track record	Ling and Leong (2012), Bogus et al. (2013), Kerzner (2014), Osei-Kyei and Chan (2017) and Moza and Paul (2018)
DBD_11	Better project pricing	Le-Hoai, Lee and Lee (2008), Chan et al. (2010), Cheung, Wong and Lam (2012), Bogus et al. (2013), Gudiené et al. (2013), Khalfan et al. (2014), Khairulzan and Nabilah (2015), Khairuddin (2016), Behr (2017), Osei-Kyei and Chan (2017), Ofori (2018) and Lee, Rahman and Doh (2020)
DBD_12	Create a win-win situation between project stakeholders	Moore and Dainty (2001), Cheung, Wong and Lam (2012), Hassanien and Dale (2012), Hwang and Lim (2013), Bagaya and Song (2016) and Lamont (2016)
DBD_13	Early contractor involvement in the design stage	Lam (2004), Chen and Chen (2007), Bogus et al. (2013), Kerzner (2014), Ling and Liu (2014), Hashim et al. (2015), Darko, Zhang and Chan (2017), Ozorhon and Karahan (2016) and Marzuki et al. (2019)
DBD_14	Capable to provide clients with a guaranteed cost	Chan et al. (2010), Khoshgoftar, Bakar and Osman (2010), Hemlin (1994), Kinkel and Som (2010), Ling and Leong (2012), Hashim et al. (2015), Darko, Zhang and Chan (2017), Aljohani (2017), Osei-Kyei and Chan (2017), Ofori (2018) and Tsigas, Emes and Smith (2016)

(Continued on next page)

Table 1. Continued

Code	D-B Drivers	Source
DBD_15	Capable of providing clients with a guaranteed fixed schedule	Moore and Dainty (2001), Ling and Kerh (2004), Hemlin (1994), Bogus et al. (2013) and Li et al. (2014)
DBD_16	Well-organised project team structure	Ling and Kerh (2004), Bogus et al. (2013), Salim and Sulaiman (2013), Khan (2014), Lam, Chan and Chan (2008), Hashim et al. (2015), Denti and Hemlin (2012), Ozorhon and Karahan (2016) and Chakra and Ashi (2019)

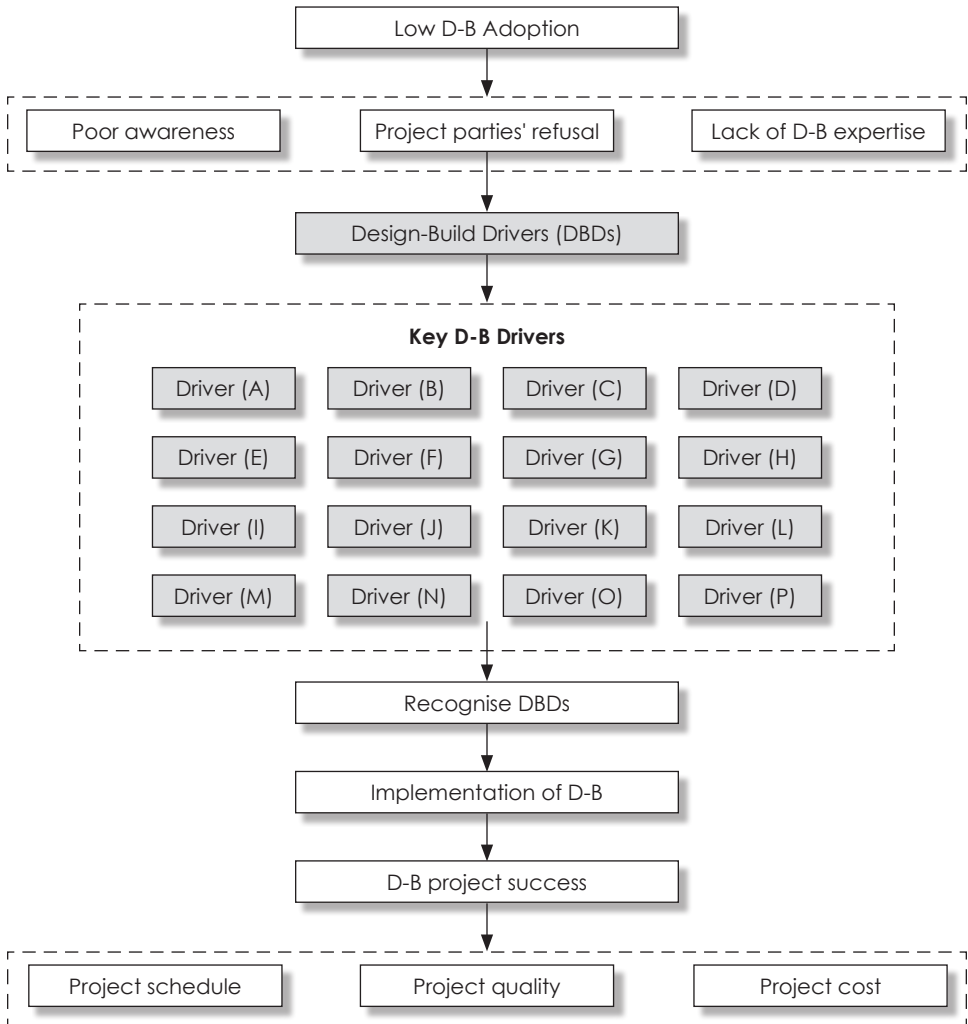


Figure 1. The Theoretical Framework for D-B

D-B Adoption in Malaysia

For many years, construction practitioners and researchers in Malaysia are pursuing innovations to address and overcome the problems in construction projects since having appropriate procurement strategies is necessary to support project success in the local construction sector (Moza and Paul, 2018). Therefore, one study has highlighted the importance of adopting D-B in Malaysia in integrating project team members, creating a good reputation and image amongst project participants and optimizing the value of projects (Hashim et al., 2015). Also, another study suggests that enhancing D-B adoption in Malaysia is crucial to prioritise the selection of construction professionals, such as contractors and consultants, in facilitating better project success (Halil et al., 2018). Also, another study has identified the success factors for implementing design-build in public construction projects through interviewing industry practitioners (Lee, Rahman and Doh, 2020). However, the existing body of knowledge in this field lacks information regarding key drivers for adopting D-B from the perspective of the Malaysian construction industry.

Positioning This Study

Adopting a novel approach in the procurement, contracting and management of construction projects requires significant organisational changes to assist the structure of the organisation in learning new practices while disengaging from traditional methods (Papajohn, El Asmaar and Molenaar, 2019). Accordingly, this study identifies the drivers that influence the main parties in their decision to adopt D-B in projects. Furthermore, this study reveals that the existing body of knowledge offers limited information regarding DBDs in the context of the Malaysian construction industry. Therefore, this study closes this gap by identifying the key DBDs for D-B adoption in the Malaysian construction industry from the perspective of the main project parties (i.e., project clients, consultants and contractors).

METHODOLOGY

To identify the DBDs apposite for D-B public projects in the Malaysian construction industry, the development of the questionnaire survey in this study uses a two-step procedure to finalise the questions before distributing the survey to respondents. Various statistical analyses, including descriptive means with normalisation, mean ranking, one-way analysis of variance (ANOVA) and factor analysis, are employed to analyse the collected data. Figure 2 illustrates the approaches in conducting this research.

Development of the Questionnaire Survey

The design and development of the measurement items and the questionnaire are constructed according to the guidelines as mentioned in prior construction management related research (Misangyi et al., 2006; Wong, Chan and Wadu, 2016; Hwang et al., 2017). In establishing the content validity of the questionnaire instrument, first, in-depth interviews are conducted with various industry

professionals such as architects, engineers, surveyors, corporate members, building and infrastructure contractors in Malaysia. This procedure suggested by Hair et al. (2007) is adopted to establish the content validity of the measures in this study. These parties provided their comments and views of current trends in the construction industry in Malaysia and suggested major drivers that could help to motivate stakeholders to adopt D-B based on their knowledge and on-site experiences. This information is used to resolve any mismatch between theoretical studies and actual practices.

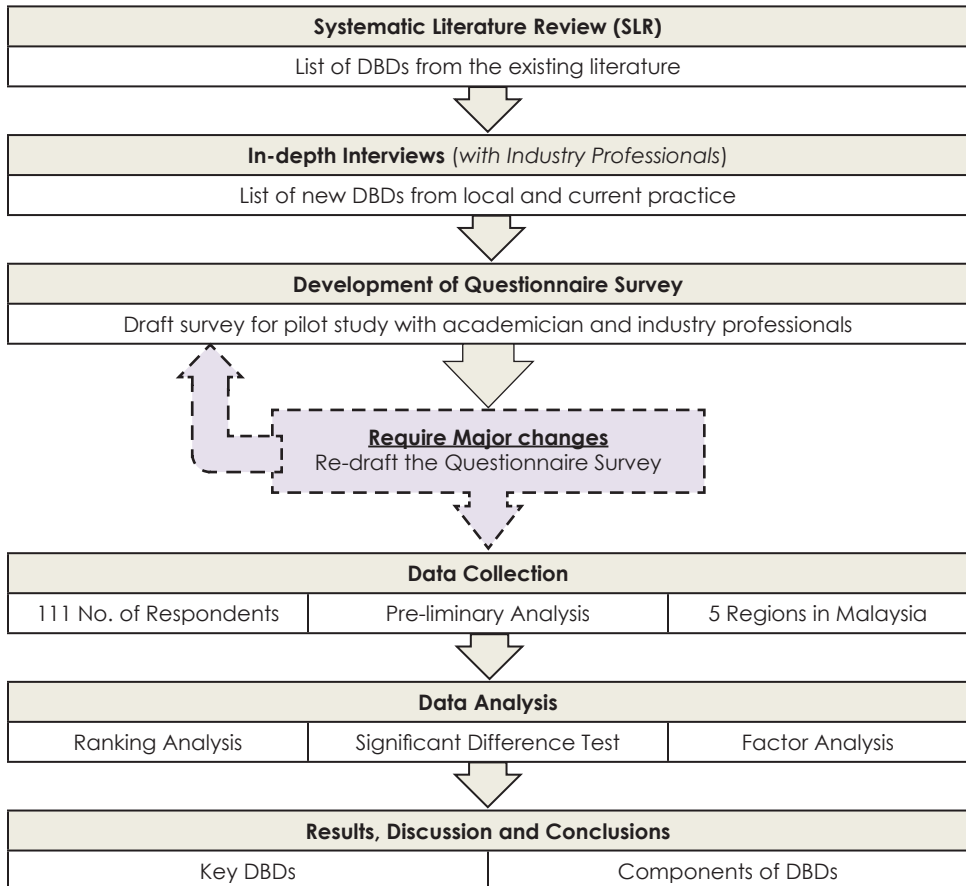


Figure 2. A Research Framework for the Study

Next, the initial draft of the survey is revised based on information from this study's systematic literature review. The review involves searching articles that have two or more of the following keywords: "design-build" or "construction" and "construct" or "D-B projects". From the list of 220 articles reviewed, 16 drivers for adopting D-B is established as shown in Table 1.

To finalise the questionnaire survey, a pilot study is conducted on the list of drivers for adopting D-B to validate and test the completeness and coverage of the survey (Li et al., 2014). The pilot study involves three individuals – a professor, a professional architect and a corporate member for construction development that are all knowledgeable in the research topic with in-depth theoretical understanding and practical experience of more than 10 years. The individuals are requested to evaluate whether the set of drivers is appropriate and whether any drivers should be added or eliminated. The pilot study approach is adopted to develop pertinent lines of questions and to provide conceptual clarification for the research (Yazan, 2014). In other words, those individuals can provide concluding refinement opportunities to develop an informative, clear and well-structured survey.

In designing the questionnaire, the researcher was aware that a questionnaire that consists of multiple pages would lead to dishonesty answer and the respondent will easily distracted (Melzack, 1987; Hugick and Best, 2008; Gogol et al., 2014). Therefore, in this questionnaire, the researcher comprised respondent profile and demographic at first page and selection of key drivers for adopting D-B in Malaysia questionnaire in the following pages. Apart from that, the researcher chose to use the English language as a first language in constructing the questionnaire to avoid back to back translation that might jeopardise the meaning of each questionnaire (Behr, 2017).

The finalised questionnaire instrument required respondents to rate the 16 drivers in regard to D-B adoption in the Malaysian construction industry. A 5-point Likert scale rating is used to collect the perceptions of the respondent in measuring the continuum from one extremely important value to the other with an equal number of positive and negative responses and one neutral category (Rea and Parker, 2014). The reason that the researcher used a 5-point Likert scale rating is to make it easy to analyse and it is more specific, although a 7/10-point scale gives more independence to the respondent to choose. However, it is complicated to analyse the results (Dawes, 2008). Also, using a 5-point Likert scale rating is the simplest way and to the respondent and the researcher (McLeod, 2019). Spaces are also provided at the end of the 16 drivers to allow the respondent to add additional drivers to the study (Labaw, 1980).

Data Collection

In conducting this study, an empirical questionnaire survey is used to collect the professional views of respondents on the drivers for adopting D-B in Malaysia. The survey's target population consists of industry practitioners with knowledge, experience and understanding of D-B adoption in Malaysia. As there is no sampling frame for this study, the sample is a nonprobability sample (Zhao, Shen and Zuo, 2015; Darko et al., 2017b). This sampling technique is utilised to acquire a representative sample and is appropriate when an utterly random sampling method cannot be used to select respondents from the whole population (Pacheco, Ordonez and Martínez, 2012). Whereas, the respondents can be selected based on their willingness to take part in the research (Wilkins, 2011). Thus, a snowball sampling method is used in this study to obtain a correct and effective overall sample size, which has also been used in previous construction management studies (Zhang, Shen and Wu, 2011; Mao et al., 2015). Similarly, local companies in the construction of D-B projects in Malaysia are approached to

participate in the study. This is equally important as many of these organisations had adopted D-B into their projects which enabled them to have a clear understanding of the features that distinguish the D-B procurement approach from other known procurement approaches.

Initially, in identifying respondents to partake in this study, the Malaysian construction industry database is used to identify potential and knowledgeable respondents. By adopting this approach, 123 survey questionnaires are disseminated and administered to collect responses from clients/developers, consultants and contractor companies. Following the two waves of collecting data and one reminder, 111 sets of questionnaires with valid responses are returned, yielding a 90.2% response rate. While this figure can be lower since the online survey can be shared and therefore untraceable, the authors believe this response rate is acceptable as there were no requesting respondents sharing the survey to other individuals. Nevertheless, a rate from a 75% to 100% rate is an acceptable range to proceed with the research (Eriksson, 2017). Although the sample size is relatively small, statistical analyses could still be undertaken. According to the commonly accepted rule of thumb, having a sample size of 30 or above, the central limit theorem holds (Ott and Longnecker, 2010; Hwang et al., 2015). Also, because the adoption of the D-B procurement approach in the Malaysian construction industry is relatively low (El-Karim, El Nawawy and Abdel-Alim, 2017), the number of experienced respondents in D-B projects is limited. Finally, the sample size can be considered as sufficient as other construction-related studies are using a smaller sample size (Shen, Zhang and Zhang, 2016; Zhao, Hwang and Lee, 2016).

Data Analysis

The data analysis starts with determining the Cronbach's alpha coefficient to measure internal consistency. Cronbach's alpha coefficient value should be higher than the threshold of 0.70 (Taber, 2018). Cronbach's alpha for this study is 0.876. Thus, the data is further analysed as presented in the following subsections.

Analysis of Variance (ANOVA)

One-way ANOVA (a) is a suitable method for comparing the mean scores of more than two groups (Misangyi et al., 2006). In this study, ANOVA is used to check the significant differences in means from the three respondent groups (client, consultant and contractor) and the different regions in Malaysia. The one-way ANOVA analysis for the means of different regions of northern, central, southern, eastern and east Malaysia revealed no significant differences. As such, the locations of the survey did not affect the responses. This study also found that there are no differences between the client-consultant (CL-CS), client-contractor (CL-CT) and consultant-contractor (CS-CT) as well as for the respondent groups with D-B experience and respondents without D-B experience. In other words, the relationship between the groups is statistically insignificant. Hence, all respondents groups (client, consultant and contractor) are combined in the subsequent analyses.

Mean Score Ranking

This study uses the mean score ranking technique to rank the 16 drivers for adopting D-B because the approach is widely used in the construction management research domain to rank the relative importance of specific items. A total of 111 survey results are analysed to generate the total frequencies, mean and standard deviation (SD). Then, the items are then ranked according to the mean score values. If two or more drivers have identical mean scores, the highest rank is assigned to drivers with the lowest SD.

T-Test

The statistical *t*-tests of the mean values are used to ascertain whether each driver is significantly important. The one-sample *t*-test is conducted at a 95% confidence level with a 0.05 *p*-value. From this analysis, all 16 drivers had *p*-values lower than 0.05. This result suggests that all 16 drivers are significantly important in driving and shaping D-B in the Malaysian construction industry.

Normalisation

The min-max normalisation method, which normalised each column of a dataset to the interval (0, 1) (Campos et al., 2016; Goldstein and Uchida, 2016). Accordingly, this paper uses the normalisation method to determine the most important driver. To do that, each column *x* is transformed to $x - \min(x) / \max(x) - \min(x)$ where $\min(x)$ and $\max(x)$ represented the minimum and maximum values of *x*, respectively. Then, drivers with a normalised value of ≥ 0.50 are considered as the most important drivers. This approach is used in various studies in the construction realms to identify a set of key variables, such as identifying the key drivers for adopting building information modelling in construction projects (Won et al., 2013), main drivers for risk management in construction companies (Zhao, Shen and Zuo, 2015), critical success factors of construction projects (Tsiga, Emes and Smith, 2016) and key drivers for adopting D-B adoption among different project stakeholders (Lee, Rahman and Doh, 2020).

Factor Analysis

Factor analysis is a data reduction technique which is used to identify underlying variables in explaining a similar trend of correlation in a set of observed variables and then groups the factors from large number to a smaller and more relevant set of factors or components. Based on the *t*-test analysis result, the 16 DBDs are statistically significant. Thus, exploratory factor analysis (EFA) used to explore the underlying drivers. However, before applying this method, the appropriateness of the data needed to be examined. Therefore, to proceed with this analysis, the Kaiser-Meyer-Olkin test (KMO) and Bartlett's test of sphericity are used to determine the suitability of the data for factor analysis. The KMO measures the sampling adequacy by comparing the size of the partial correlation coefficients and Bartlett's test of sphericity checks the presence of correlation among a set of variables. The results of the tests are presented in Table 2. The Bartlett's test of sphericity result of 294.894 with an associated level of significance of

0.00 suggested that the correlation matrix is not an identity matrix (SPSS, 1997; Pallant, 2020). The KMO value of 0.786 is higher than the acceptable threshold of 0.50 (Kaiser, 1970), indicating that the sample is acceptable for factor analysis. Therefore, the data are suitable for factor analysis.

Table 2. Results of the Kaiser-Meyer-Olkin and Bartlett Test

Test	Item	Results
Kaiser-Meyer-Olkin	The measure of sampling adequacy	0.786
Bartlett's test of sphericity	Approx. chi-square	294.894
	Df	55.000
	Sig.	0.000

For factor extraction, components with eigenvalues greater than one are extracted, which include company-related forces, cost-related forces and industry-related forces. The factor loading measures the correlation coefficient between an original variable and an extracted component. The requirement for factor loading items should be above 0.50 (Osborne, 2015); otherwise, it is regarded as insignificant (Li et al., 2014). As a result, low loading variables less than 0.50 are deleted.

RESULTS AND DISCUSSIONS

Respondents Profile

Table 3 summarises the respondent profiles of the survey. Regarding D-B public project experience, the experience of the respondents with having between 6 and 10 projects, 11 to 15 projects and 16 to 20 projects are 13 (11.7%), 4 (3.6%) and 4 (3.6%), respectively. In other words, the majority of the respondents have experience in D-B projects. On the other hand, the majority of respondents (97, 87.3%) had more than 10 years' experience in the construction industry, whereas only 14 respondents (12.6%) had between 1 and 9 years experience and no respondents with nil construction industry experience in this study. Therefore, while some of the respondents might not have any experience in D-B projects, the respondents consist of experienced practitioners in the industry that can provide appropriate insights to the study.

Key Drivers for Adopting D-B in Malaysia

Table 4 indicates that the mean scores for DBDs amongst the three groups of stakeholders ranged between 3.69 and 4.72. From the results of the normalisation, the key DBDs are: (DBD_1) "Maximise the use of resources between project team members", (DBD_2) "Sharing expertise (design and technical) with project team members", (DBD_16) "Well-organised project team structure", (DBD_7) "High success rate" and (DBD_4) "Dispute prevention during the construction stage". These DBDs are discussed in the following subsections.

Table 3. Characteristics of the Survey Respondents

Characteristics		Number	%
Respondent's organisation	1. Client	50	45.0
	2. Consultant	29	26.1
	3. Contractor	32	28.9
Respondent's location	1. Northern Region	20	18.0
	2. Central Region	28	25.2
	3. Southern Region	21	18.9
	4. Eastern Region	21	18.9
	5. East Malaysia	21	18.9
Respondent's construction industry experience	1. No experience	–	–
	2. 1 to 9 years	14	12.6
	3. More than 10 years	97	87.4
Respondent's D-B public project experience	1. No experience	46	41.4
	2. 1 to 5 projects	43	38.8
	3. 6 to 10 projects	13	11.7
	4. 11 to 15 projects	4	3.6
	5. 16 to 20 projects	4	3.6
	6. More than 20 projects	1	0.9

Table 4. Ranking of Drivers for Adopting D-B

Code	All Respondents (Clients, Consultants and Contractors)					ANOVA (Between Clients, Consultants and Contractors)
	Mean	SD	Normalisation	Rank	p-Value	
DBD_1	4.50	0.90	1.000*	1	0.000**	0.277***
DBD_2	4.50	0.82	1.000*	2	0.000**	0.185***
DBD_16	4.32	0.83	0.735*	3	0.000**	0.748***
DBD_7	4.24	0.82	0.618*	4	0.000**	0.569***
DBD_4	4.22	0.73	0.588*	5	0.000**	0.063***
DBD_10	4.13	0.82	0.456	6	0.000**	0.316***
DBD_13	4.12	0.81	0.441	7	0.000**	0.308***
DBD_3	4.11	0.80	0.426	8	0.000**	0.070***
DBD_11	4.11	0.82	0.426	9	0.000**	0.171***
DBD_6	4.05	0.84	0.338	10	0.000**	0.092***
DBD_8	4.03	0.84	0.309	11	0.000**	0.330***
DBD_9	3.98	0.84	0.235	12	0.000**	0.382***
DBD_14	3.95	0.91	0.191	13	0.000**	0.136***
DBD_5	3.94	0.97	0.176	14	0.000**	0.544***

(Continued on next page)

Table 4. Continued

Code	All Respondents (Clients, Consultants and Contractors)					ANOVA (Between Clients, Consultants and Contractors)
	Mean	SD	Normalisation	Rank	p-Value	
DBD_15	3.83	0.95	0.015	15	0.000**	0.937***
DBD_12	3.82	0.80	0.000	16	0.000**	0.724***

Notes: SD = Standard deviation; NV = Normalised value.

*The normalised value indicates that the DBD is critical (normalised ≥ 0.50).

**The one sample t-test result is significant at the 0.05 significance level (p-value < 0.05).

***The ANOVA result is insignificant at the 0.05 significance level (sig. > 0.05).

Maximise the use of resources between project team members and sharing of expertise (design and technical) with project team members

Unexpectedly, the (DBD_1) "Maximise the use of resources between project team members" and (DBD_2) "Sharing expertise (design and technical) with project team members" is ranked topmost having a similar high mean score of 4.50. The highest-ranking of these DBDs is unexpected since maximising the use of resources and sharing of expertise (design and technical) between project team members are ranked lower and is considered as an insignificant driver for the adoption of D-B in previous studies by (Darko, Zhang and Chan, 2017; Chan, Darko, and Ameyaw, 2017). On the other hand, these results agree with Chan et al. (2010) who reported that maximise the use of resources between the project team members, able to secure a reasonable and competitive price for public projects' and enabling exchange design and technical inputs from external consultants and builders may improve the quality of the design is equally important.

Notwithstanding, the finding also implies that Malaysian construction industry practitioners believe that adopting D-B can serve as an empirical benchmarking innovation, as a focused practice for motivating stakeholders to work as a single organisation in future construction projects. It is, in fact, preferable that the sharing of resources and expertise will keep variations to a minimum in construction projects to avoid time delays and cost increases (Ozorhon and Karahan, 2016). Therefore, when stakeholders acquire an objective to adopt the D-B procurement method into their development projects, the desire to set the pace for other project team members to follow can significantly help to drive these organisations to adopt D-B. Likewise, stakeholders and policymakers within the current construction industry would strive to work towards achieving the ultimate objective of fast-tracking construction projects realised through the adoption of D-B.

Well-organised project team structure

Interestingly, the DBD, (DBD_16) "Well-organised project team structure" is ranked third (mean = 4.32). As an innovative procurement practice, the adoption of D-B in Malaysia has been overwhelmingly driven by effective project team structures associated with the concept of the fast track project delivery method in construction. This is an unsurprising finding since Malaysia has been faced with project delays in public projects not able to be completed within the scheduled time allocated with

the worst effect attributed to poor project management techniques adopted by the project team (Ibrahim, Daniel and Ahmad, 2014). As such, this creates a sense of urgency for stakeholders to seek ways to improve the efficiency of managing projects in Malaysia. Therefore, the necessity and importance of well-organised and structured project teams for D-B adoption in the Malaysian construction industry are paramount.

However, there are a few influential factors, in particular, productivity and organisation-related factors that have created significant challenges towards the development and growth of the construction industry in Malaysia (Hamzah et al., 2011; Imtiaz and Ibrahim, 2005). As such, a well-organised project team structure could play a vital part in managing projects successfully. For example, adopting D-B able to deal with projects which are complex need to be supported by effective project delivery methods that attend to these complex needs and team structure requirements. This finding agrees with the findings of studies conducted by Mao et al. (2015) and Bagaya and Song (2016) where a well-organised project team structure is identified as one of the major drivers needed to implement D-B in construction practices. This finding has also been reinforced by Imtiaz and Ibrahim (2005) and Sekar, Viswanathan and Sambasivan, (2018) in that, some projects are not only measured in emphasising "cost", "time" and "quality" effectiveness but more so regarding the overall effect on having a good project team structure.

High success rate

The DBD, (DBD_7) "High success rate" is ranked fourth (mean = 4.24). The concept behind project success is established by the criteria and standards by which project managers' complete projects with the most favourable outcomes (Chan et al., 2010). Many of the reasons are also related to the involvement of the project parties such as the design consultant and builders who are involved early in the design stage of the project for the design to be buildable. Hence, in this study, most of the practitioners with more than 10 years' construction industry experience, agreed with the outcome of D-B having a higher project success rate compared to other project delivery methods. Therefore, when project clients have proof of project success, the desire to establish the route for other professionals to follow will drive them to adopt D-B (Hwang et al., 2017). This could explain why a high success rate in the construction project is ranked fourth in adopting D-B in the Malaysian setting.

Dispute prevention during the construction stage

The DBD, (DBD_4) "Dispute prevention during the construction stage", is ranked fifth (mean = 4.22). The adoption of D-B contributes to reducing many of the disputes and misconceptions during the construction stage. A similar situation is identified by Wall (1993) in Hong Kong, in undertaking a comprehensive review concerning construction disputes and identifying the relationship between D-B procurement selection with inherent risk allocation. With D-B, maintaining a cooperative environment becomes less complicated in comparison to traditional procurement methods in which conflicts are inherent in construction projects (Durdyev and Hosseini, 2020). Moreover, where conflicts result in adversarial stances and mistrust, they have a detrimental effect on project performance (Hamzah et al., 2011).

This, DBD particular can be used to eliminate conflicts that appear to be daunting (Cheung, Wong and Lam, 2012). As such, efforts are directed towards reducing their magnitude and keeping the project parties under control (Vaaland, 2014). This benefit can be well received by Malaysian construction stakeholders and thus can significantly drive them to take relevant actions to adopt D-B.

Therefore, in light of the above discussion, it can be summarised based on the perceptions and views of various practitioners that although the adoption and development of D-B in Malaysia are still at the preliminary stage, the recognised benefits of D-B adoption have been recognised, encouraging some construction industry practitioners and stakeholders to embrace D-B. The public and private sectors should also formulate and implement sound strategies to educate and increase the public's knowledge and awareness of these benefits to promote more widespread adoption of D-B. One suggestion would be to create awareness through the media (e.g., print media, digital marketing, radio and television) on construction programs in Malaysia.

Underlying Drivers for Adopting D-B in Malaysia

The results of the factor analysis after the varimax rotation are displayed in Table 5. The eigenvalue, which measures the contributions of a variable to the principal components, is used as the criterion to determine the relevance of a variable. Judging from the previous study by Chan, Darko and Ameyaw (2017), only variables with eigenvalues greater than one should be retained. However, there are five items: DBD_1, DBD_2, DBD_3, DBD_12 and DBD_13, which are deleted given low loading items below 0.50. Normally, factor loadings higher than 0.50 are regarded as significant and contribute to the interpretation of the components. As shown in Table 5, only 11 DBDs are successfully loaded into three underlying components. The 11 significant DBDs are split into three principal components that could be named: (1) company-related forces, (2) cost-related forces and (3) industry-related forces. With these three components, 56.691% of the variance is accounted for by the DBDs (as shown in Table 5).

Component 1: Company-Related Forces

Component 1 consists of five underlying drivers: (1) "Interest in the design-build approach", (2) "Well-organised project team structure", (3) "Dispute prevention during the construction stage", (4) "Reduction in work variations" and (5) "Improvement in tendering procedures". All these drivers are closely related to a client, consultant and contractor organisations in motivating people in the industry to adopt D-B. Therefore, this component is named "company-related forces". The total variance accounted for by this component is 34.076%.

This factor summarises the effects of the working relationships among the project parties and is represented by the harmonious working relationships among the project team members and the cohesiveness of the D-B team. For instance, as the project leader in a D-B project, the confidence level of the construction team leader and the delegation of decision-making authority from the construction team leader may also affect the working environment of the project team (Chan, Cham and Ma, 2014). Likewise, high interest for D-B projects, a well-organised team and proper contract management will enhance harmonious working relationships

among project parties, which can allow a clear flow of communication on matters of time, cost and quality (Hidenori, 1995). Low disputes and a well-integrated project team showed its criticality to the project's success (Sanvido et al., 1992). Previous studies have revealed that a good project team structure encourages project participants to work together cohesively for a cost-effective design through an optimum balance of design, build-ability and cost (Murray and Seif, 2013). In the tendering process, the contractor may also be attracted to the unique nature of the D-B project so that each tenderer can submit a distinctive proposal based entirely on the expertise of the D-B team. Hence, D-B projects have shown that company-related variables affect the adoption level of D-B projects (Ling and Liu, 2014).

Table 5. Results of the Factor Analysis

Item		Factor Loading	Initial Eigenvalue	Percentage of Variance Explained	Cumulative Percentage of Variance
Component 1: Company-Related Forces			3.748	21.295	21.295
DBD_5	Interest in the design-build approach	0.827			
DBD_16	Well-organised project team structure	0.708			
DBD_4	Dispute prevention during the construction stage	0.599			
DBD_8	Reduction in works variations	0.562			
DBD_9	Improvement in tendering procedures	0.555			
Component 2: Cost-Related Forces			1.433	17.880	39.175
DBD_15	Capability to provide clients with a guaranteed fixed schedule	0.810			
DBD_11	Better project pricing	0.741			
DBD_14	Capability to provide clients with a guaranteed cost	0.566			
Component 3: Industry-Related Forces			1.054	17.516	56.691
DBD_6	Greater allocation of risks to the contractors	0.784			
DBD_7	High success rate	0.677			
DBD_10	Better track record	0.593			

Component 2: Cost-Related Forces

Component 2 includes three drivers: (1) "Capability to provide the client with a guaranteed fixed schedule", (2) "Better project pricing" and (3) "Capability to provide the client with a guaranteed cost". These factors emphasise strategies in meeting the project's cost budget and schedule, which are inter-related for managing a project, termed "cost-related forces". The total variance accounted for by this component is 13.029%.

This factor describes the emphasis of the project's client objectives, specifically regarding time and cost. Since the factor loading of sharing the resources, design, expertise and sole responsibility on the contractor organisation is relatively lower than the factor loadings of the other factor variables, this factor is highly related to the fixed schedule and cost-related factors to inspire or encourage the project team to adopt D-B. If a D-B project is prestigious and with high value to the contractor, the contractor naturally will position extra effort to accomplish the project on time and budget. D-B makes the best use of new inputs by the project's parties early at the pre-planning stage, thus saving much time since the build-ability of the project is improved (Hashim et al., 2015; Lamont, 2016). Furthermore, D-B allows project parties to optimise the design and methods of construction with cost benefits. Hence, the performance of the D-B project can be improved (Xia and Chan, 2010). Lastly, D-B allows a complex project to be implemented more cost-effectively within a shorter period by minimising the complexity of the project by being awarded to the right contractor (Blake, Browne and Sime, 2016).

Component 3: Industry-Related Forces

Component 3 comprises three drivers: (1) "Greater allocation of risks to the contractors", (2) "High success rate" and (3) "Better track record", which accounts for 9.586% of the variance. These three drivers can be achieved through the competency of all parties, such as the client, consultant and contractor (Chan, Darko and Ameyaw, 2017). Therefore, Component 3 is named "Industry-related forces".

The results also indicate that one of the potential drivers that motivate the project's parties to adopt D-B is due to the successful track record and allocation of risks. These drivers relate to the construction industry's perspectives on the D-B method in general (Chan, Chan and Ma, 2014). Regarding an improved track record, such an arrangement can be achieved through the use of partnering, which encourages mutual trust amongst the project's parties (Bo and Chan, 2012). Thus, it enables the project's parties to proceed with the D-B procurement method in delivering a successful project. Furthermore, the effectiveness of the construction team leader includes their technical and project management skills, experience and capabilities, commitment and adaptability along with support from the parent company of the construction team leader as a value enhancement exercise for the broader adoption of D-B in providing the best value-for-money option for the project (Hidenori, 1995). The adoption of value management can consequently lead to a better success rate without adversely affecting the quality and performance of the project (Bo and Chan, 2012). In transferring risks to a single entity (i.e., the contractor's team), it enhances the selection decision to adopt D-B by the project client (Chakra and Ashi, 2019). Hence, with the high collaboration of all parties associated with the project, well-defined scope and shared understanding of the

scope will have a significant positive impact on the success of the D-B project (Chakra and Ashi, 2019). Further, it will enhance the level of D-B adoption in the construction industry.

Comparison with Some Selected Countries

This section aims to consolidate the findings and present an overview of the major drivers for adopting D-B in the global construction industry. This study focuses on nations in the Association of Southeast Asian Nations (ASEAN), including Vietnam, Singapore, Indonesia and Malaysia, because these countries tend to have similar political, economic, social and environmental conditions. While these studies may have different purposes or aims, the studies do illustrate the relevant DBDs. From the comparison, the main drivers for adopting D-B from prior studies can be categorised using this study's three underlying drivers (as shown in Table 6). In other words, this finding suggests that the motivations for accepting or rejecting D-B in other countries are relevant to the Malaysian construction industry. Therefore, researchers, policymakers and industry professionals should target these drivers in moving Malaysia's construction industry towards a knowledge-based and high-income sector.

Table 6. Drivers for Adopting D-B in Selected Countries

Country	Sources	Component 1: Company- Related Forces	Component 2: Cost-Related Forces	Component 3: Industry-Related Forces
Malaysia	Jaafar and Nuruddin (2012)	√	√	–
Malaysia	Gomez and Gambo (2016)	√	–	–
Malaysia	Saaidin et al. (2016)	–	–	√
Singapore	Ling and Gunawansa (2011)	–	–	√
Singapore	Ofori (2018)	√	–	–
Singapore	Ke et al. (2019)	–	√	–
Indonesia	Marzuki et al. (2019)	√	–	–
Vietnam	Le-Hoai, Lee and Nguyen (2013)	√	√	–
	Frequency	5	3	2

Prior studies are exploring the performance and rapid development of Malaysia's construction industry, focusing on the need to conduct further research on construction procurement methods, including D-B. Specifically, from investigating the relationship between the different economic phases and the development of the procurement methods in Malaysia, one study has identified several factors that can impact decisions in accepting or rejecting the adoption of D-B, including having a stable client financial capability, adequate cash flow

by the D-B contractor, high interest of construction management and design knowledge, good teamwork and systematic tendering process to overcome the complexity of the project, i.e., the company- and cost-related forces (Jaafar and Nuruddin, 2012). Also, the key findings of another study revealed that the effectiveness in presenting D-B's economic advantages to clients significantly affects the selection of the procurement approach in Malaysia, i.e., cost-related forces (Gomez and Gambo, 2016). Lastly, another study suggests that some Malaysian construction projects are implementing the traditional procurement methods due to a lack of awareness of D-B's benefits, i.e., industry-related forces (Saaidin et al., 2016). In other words, prior studies have already identified all of the three underlying drives. However, those findings are identified in separate studies. This study, in one single study, confirms that all of those three underlying drivers play a role in enhancing the adoption of D-B in Malaysia's construction industry. Therefore, to increase the effectiveness and efficiencies of policies that target the enhancement of D-B adoption in practice, industry practitioners should target all of those drivers as a whole.

In the neighbouring state of Singapore, while consultants such as architects and engineers formerly disbelieve that D-B projects have better quality, time and cost performance compared to traditional D-B-B projects, clients are opting to adopt D-B following the success of the D-B scheme for the Housing and Development Board program launched in constructing flats in 2005 (Ling and Gunawansa, 2011). Another study also suggests that the high success rate associated with D-B projects results in a favourable view among clients (Ke et al., 2019). On the other hand, as D-B provides a leadership position that entails many responsibilities including both the design and construction elements of a project to contractors, contractors are taking full advantage of this opportunity to exercise their management capabilities and push the construction industry to achieve better performance (Ling and Gunawansa, 2011). Lastly, the culture of the construction industry in Singapore reveals that the main driving force for D-B adoption is in helping managers to communicate and motivate their co-workers, enabling clients to offer incentives for innovations, offering an alternative approach for transferring tendering procedures to local construction firms and helping project managers to integrate project participants effectively (Ofori, 2018). In the context of Indonesia, better clarification among construction project parties that prevents construction disputes during the construction stage is seen as the main driver in adopting the D-B system (Marzuki et al., 2019). In Vietnam, projects are avoiding D-B due to the numerous difficulties encountered during the initial implementation process of the D-B procurement method that results from unfamiliarity and inexperience with the approach (Le-Hoai, Lee and Nguyen, 2013).

In conclusion, prior studies have identified the company- and cost-related driving forces that affect the adoption of D-B in the global construction industry. However, these studies might overlook the industry-related forces which involve having a higher allocation of risks to contractors, a higher success rate and a better track record (Moza and Paul, 2018). Conversely, this study demonstrates that all three forces are playing a significant role in enhancing the adoption of D-B in the construction industry. Therefore, similarly to Malaysia, nations should disseminate information that D-B is the appropriate choice if project stakeholders are motivated to enhance the construction industry's performance.

CONCLUSION

Understanding the drivers for adopting design-build in practice can assist developing nations to promote the broader adoption of D-B in the construction industry. Therefore, this study identifies key drivers that are affecting D-B adoption for public sector projects in a developing country by analysing the collected questionnaire survey data with 111 industry professionals in Malaysia. The major findings include:

1. All the identified DBDs in this study (16 in total) are essential for adopting D-B in public construction projects.
2. There are no significant differences found between the mean of different geographical construction areas/regions and different project parties, (i.e., project client, consultant and contractor).
3. From the 16 DBDs, the most important or key DBDs are "Maximise the use of resources between project team members", "Sharing of expertise (design and technical) with project team members", "Well-organised project team structure", "High success rate" and "Dispute prevention during the construction stage".
4. From the 16 DBDs, 11 DBDs are successfully grouped into three underlying components, i.e., "company-related forces", "cost-related forces" and "industry-related forces".

In a nutshell, this study contributes to the existing body of knowledge is in capturing the key DBDs and providing an in-depth understanding of the underlying components for adopting D-B. Researchers and industry practitioners can use these findings to enhance the level of D-B adoption in developing countries by allowing the construction industry to focus on the key DBDs and its underlying components. Paying particular attention to those items can help formulate and implement the right strategies in stimulating and attracting more significant interest in the adoption of D-B. Also, industry practitioners can use these findings to make better-informed decisions regarding whether to adopt D-B in their projects. Making informed decisions can improve the efficiency and effectiveness of their efforts in selecting a suitable procurement method from focusing upon the significant DBDs with high importance.

Also, industry practitioners, particularly consultants and contractors, should be encouraged to motivate their respective teams to adopt D-B based on the main drivers before deciding a suitable procurement method for their project. Specifically, the ability to maximise resources by the contractor and sharing expertise by the consultant are equally crucial for the entire project team to work together and prevent any disputes from occurring among the parties leading to the successful completion of the project.

In conclusion, this study is one of only a few empirical studies to present the underlying drivers for adopting D-B in developing nations. Therefore, while the theoretical contribution of this research is the analysis of the key DBDs that influence the adoption of D-B in Malaysia, the findings and implications of this study could be useful to policymakers, key project parties and industry practitioners in other

developing countries. In other words, the findings of this study make a significant contribution to D-B in the public sector construction literature in presenting the major forces driving D-B adoption in a developing country.

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